



**If you can honestly  
answer “YES”, here’s  
your chance to  
**PROVE IT !****

**Do you like helping people  
improve their business?**

**Are you looking for a long  
term career?**

**Do you like making Money? \$?**

**Do you have the pioneering  
spunk of Bill Gates to start at  
the bottom of a growing  
company and reach skyward?**



***Dear Potential CompTECH Care Consultant,***

You previously expressed an interest in a position with us as a CompTECH Care Sales Consultant. There has never been a better time to join our company than right now, when young businesses all over Lee County are more concerned than ever about improving their growth with a web site. eCommerce is on everyone’s tongue!

CompTECH Care started 3 years ago as a small computer repair shop in the back of a garage. Today, in the hands of entrepreneur Dale Mater, the company is one of the fast growing web-tech companies in SW Florida. The company is now providing web hosting, website development, as well as advanced intranet and extranet networking to small and midsized companies throughout our region. The sales team is now even selling remote assistance and backup to speedup company downtimes.

The only thing that we are missing is you! Come and visit us. If you qualify, let our creative management team take advantage of your unique talents and energy. We don’t want to change you! We want to channel you, to tune you, to make you the best. Working together we will grow rich in customer service, quality of service, and money!

## You are going to make money!

Blind luck never enters into the picture, since the methods that CompTech Care give you have been proven effectively. Our sales training is not a huge education on building a website all by yourself, or taking a computer apart by yourself, nor is it a big education on sales. We show you through our training literature and presentations, everything you need to know. We show you what to say and why it should be said. We'll train you to handle every conceivable objection.

***Old Saying: "If you learn it, you will earn it."***

The secret to our sales training is that it is logical, and logic is what sells! When we sit with potential customers and listen to their needs and then present what we have, the prospect begins to realize that buying a website, or hosting, or a service plan that day is not a mistake. Most times they realize that the true mistake was made long ago by not investing in a website, or with CompTECH Care. We have found that the only risk you can take when you join our company is trying to "re-invent the wheel".

## How do I know this is for Me?

Understand, up front, that nothing in life is guaranteed. Your success in this venture is controlled by essentially 2 ingredients:

- Our ability to provide you with the proper knowledge
- Your determination to use that knowledge as designed

The rest is up to you. You must be prepared to take advantage of this opportunity if it is presented to you.

The famous CEO of EMC, Michael Flowers, once said:

***"I have found that when people make up their minds to do something, or decide they have no choice, suddenly they can succeed at almost anything.***

***How many people do we know that will never give up until they succeed? ... Many great salespeople don't shine until they know the odds are stacked in their favor."***

That is what is so great about this opportunity. If you are a winner, here is one opportunity where your limited time and effort will be well spent.

## Is there any investment?

Professionally speaking, the answer is no; but it depends on how you look at it!

If your car doesn't run, then how can you?

Since you never get a second chance to make a first impression, look at your wardrobe.

You may need to make an investment in yourself.

## Here's your chance to see if we have what it takes to get you there!

If you haven't sent in your completed application or resume, please do so immediately, or see the application on our web site [www.comptechcare.com](http://www.comptechcare.com) Plus the website will show you all the great products that we offer and good examples of the support that we give to our customers.

Call Dale Mater himself at 239-246-4756 any time of day to arrange for an interview. You have nothing to lose. You will see first hand how we can make lots of money in sales. You'll see first hand what that can mean to meeting all of your financial needs, both personally and for those of your family.

Again, how high are your goals? How far can you reach? Stop dreaming and start winning! America is still the greatest land in the world for offering the greatest chance of success to those who have the courage and the self-confidence to take advantage of a golden opportunity. Join us. We need you as much as you need us! Let us all ride this tidal wave together. Let have fun and make lots of money!

